	ADULT HUMAN SERVICES – RESULTS FIRST RATING TOOL SCORING MATRIX – FY22/23	
Λ	AGENCY STRENGTH:	12
A	Does the agency have core know-how, financial condition, and leadership (board and staff) to be sustainable and effective?	points
1	Core Know-How: (see question 2)	0-2
2	Leadership Sustainability: (see question 3a)	0-2
3	Financial Stability: (see question 3b, financial portion of question 5, and program budget)	0-4
4	Board: (see question 4)	0-4

В	DIFFERENCE MADE:	34
D	How clear, impressive, and verifiable are the achievements that form our return on investment if the program is successful?	points
5	Knowledge of participants: (see question 9)	0-4
6	Level of challenges: (see question 10)	0-4
7	Results: (see question 12)	0-10
8	Milestones - Participants on Track: (see question 13)	0-6
9	Broader Impacts: (see question 14)	0-2
10	Verification – Objective (see question 15)	0-4
11	Verification - Subjective: (see questions16)	0-4

С	LIKELIHOOD OF DIFFERENCE BEING MADE:	44
C	How strong are the predictive factors that forecast a program will be successful?	points
12	Past success: (see question 17)	0-8
13	Learning (see question 18)	0-4
14	Approach – Key Program Elements: (see question 19)	0-4
15	Approach – Program Intensity and Duration: (see question 20)	0-4
16	Key people – Program Director: (see question 21)	0-6
17	Key people - Staff or Contractors: (see question 22 and uploaded Program Staff Roster)	0-6
18	Performance Improvement Process: (see question 23)	0-4
19	Essential partners committed: (see question 24 and uploaded letter of commitment)	0-4
20	Essential partners – Referral sources: (see question 25)	0-4

		BEST USE OF MONEY:	10
	ן ט	How strong an investment is this compared to other opportunities before us?	points
	21	Performance relative to other providers: (see question 30)	0-4
	22	Resource leveraging - Cost Reduction: (see question 31 and program budget)	0-6